

**WE GET INDUSTRIAL
GOODS INTO SHAPE.
THE PRICES, TOO.**

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INDUSTRIAL TECHNOLOGY HAS A NEW NAME: GÜPA®-TECHNIK.

You benefit from our experience.

GÜPA®-TECHNIK was founded in 1982 as a commercial and service company for the procurement sector. We support or assume responsibility for global purchasing of all types of manufactured and capital goods for small- and medium-sized companies, as required. Medium-sized businesses, in particular, benefit from our favorable and reliable procurement and production options since they are able to purchase globally through us – at better prices and without personal outlay or risk. Our service portfolio ranges from invitation to tendering for orders to delivery of production. And we offer a range of valuable services in between. We will gladly tailor an offer to suit your personal needs.

Purchasing section.

Our subsidiaries and branches in Germany, Spain, Poland, Belarus and the People's Republic of China have industrial products manufactured by our certified partners in accordance with our customers' special requirements. In addition, our subsidiaries perform stringent quality audits at all of the production sites to ensure that standards are maintained. More than 60 employees ensure direct communication between our customers and select producers.

Their different qualifications render them your ideal partners when it comes to technical issues, legal requirements and cost-saving negotiations – this you can rely on.

Searched. Found. Saved.

The calculation is quite simple: Expensive purchasing eats away at your profit. But a savings potential of up to 30% can be realized – especially in the procurement sector for manufactured and capital goods. For many companies nowadays, this is virtually the only way in which they can still make savings. But the question is – how? A lack of market awareness, vague quality requirements and deficits in production know-how weaken one's position in bargaining with producers worldwide. We assist our customers in finding the most suitable supplier to meet their demands in all respects. And to save in the process.

Time is money.

If we have succeeded in convincing you of our efficiency by this point, we look forward to collaborating with you. Should you still require more information about GÜPA®-TECHNIK or on the benefits to your business, we are confident that you will find this on the following pages.

CERTIFICATE

Management system as per
DIN EN ISO 9001 : 2008

In accordance with TUV NORD CERT procedures, it is hereby certified that

GÜPA®-TECHNIK GmbH
Eichenstraße 7
25486 Alveslohe
Germany



applies a management system in line with the above standard for the following scope

**Import, Export, Sales and Procurement of
Casting, Forging, Metal, Punching, Bending and Plastic Parts**
Service - Technical Support - Tool construction - Logistics - Financing

Certificate Registration No. 44 100 101723
Audit Report No. 3506 9816

Valid until 2013-11-13


Certification Body
at TUV NORD CERT GmbH

Essen, 2010-11-14

This certification was conducted in accordance with the TUV NORD CERT auditing and certification procedures and is subject to regular surveillance audits.

TUV NORD CERT GmbH · Langemarkstrasse 20 · 45141 Essen · www.tuev-nord-cert.com



Our operations have the following approvals:

- ISO 9001
- ISO/TS 16949
- Directive 97/23/EG for pressure equipment and AD2000 WO
- Certification according to Lloyd's Register (LR), Bureau Veritas (BV), Germanischer Lloyd (GL), Det Norske Veritas (DNV)

We provide you with:

- Initial Sample Inspection Report according to VDA
- Inspection Certificate 3.1/3.2 according to EN 10204
- 3D measurements
- X-ray inspection
- Crack detection
- Barcode labeling
- Data exchange in EDI

CUSTOMIZATION IS STANDARD PROCEDURE FOR US.

We offer flexibility.

Every customer, every order and every product is unique. It therefore goes without saying that we will make you an offer that is tailor-made to your needs. All our customers have one thing in common, though: They can select from an extensive range of value-added services specifically designed to meet individual demand.

Tendering.

Our technical staff and engineers will gladly assist you with the design and specification of the required parts. We will of course also handle the call for tendering the order on your behalf, so as to locate the most suitable manufacturer to meet your needs.

Recommended suppliers.

In each country, we know the terms under which suppliers are producing and delivering. All that remains now is to find the production site that best suits your order. We make a clear recommendation and conduct all negotiations on your behalf.

Tendering preparation.

You need a practical calculation basis for your purchasing. That is why we provide you with a firm offer, with parameters specifically tailored to match your needs and the expertise of the manufacturer.

Drainage technology for the Formula 1 tracks in Abu Dhabi and Bahrain, for example.



CAST IRON GRATING



CAST IRON GRATING



CAST IRON EDGE

IF INDUSTRY NEEDS IT, WE CAN GET IT MADE.

It only depends on your requirements.

Basically, we can provide industrial products of all kinds at very competitive prices. We are specialized in the production of foundry products in a variety of manufacturing techniques. These include: sand-, permanent mold- and die-casting, hand molding, automatic molding equipment and plastic injection molding as

well as blow molding. Of course, we are also the right partners when it comes to forging, stamping, bent components, sheet metal parts or surface coatings. We offer small, medium and high volume production and prototyping. All products are exclusively produced according to customers' specifications. And upon request, we also supply all parts finished, painted and assembled.

For example, metals:

- Cast iron/Ductile iron
- Investment Casting
- Steel/Stainless steel
- Aluminium
- Copper
- Lead
- Brass
- Zinc

For example, plastics:

- Thermoplastics
- Thermosets
- Elastomers
- Polyethylene
- Polypropylene
- Polyvinyl chloride
- Polystyrene
- Polyurethane



Automotive, for example.



ENGINE BRACKET, FORD



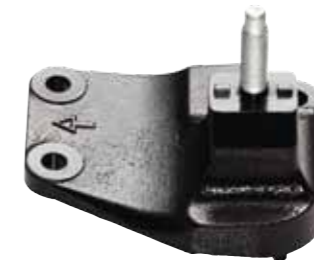
ENGINE MOUNT, RENAULT



COMPONENT FOR REAR AXLE ANTI-VIBRATION, VOLVO TRUCK



ENGINE BRACKET, OPEL



GEARBOX MOUNT, FORD



TORQUE BRACKET, OPEL

OUR FORMULA: TOP PRODUCT QUALITY, LOWEST PRICE.

Realizing savings potentials.

Lucrative purchasing conditions are no coincidence but are the result of a plethora of measures and possibilities tested, combined and implemented by GÜPA-TECHNIK, on behalf of industry. This includes, for instance, the amalgamation of orders by various customers, placing them with a known manufacturer and thereby obtaining more favorable unit prices. Profits, however, can also be achieved by more efficient use of logistics and by utilizing a variety of financing options.

On-site experts due to our own locations.

Before searching for a suitable production site yourself, it is definitely more effective to rely on the expertise of our branches, subsidiaries and sales outlets, with locations in Germany, Spain, Poland, Belarus and China. We are familiar with the markets; know the producers and the usual conditions, as well. You can leave the rest to our negotiating skills. A personal on-site meeting in the national language will result in significantly more attractive conditions for you.

Fittings and pumps,
for example.



LEVER FOR SAFETY VALVES



BODY FOR BUTTERFLY VALVES



TURBINE WHEEL FOR WATER PUMP



HANDWHEEL



BONNET FOR GLOBE VALVES



SEALING CLAMP



COMPRESSION FITTING



BODY FOR GLOBE VALVES



CAP FOR SAFETY VALVES

LEAVE NOTHING TO CHANCE. LEAVE IT TO US.

Production.

Before series production, we have models, tools or prototypes produced according to your requirements in order to set down production-relevant specifications together with you. Based on this data, we conduct process-supportive quality control.

Logistics.

Apart from transportation by air, ship, rail or truck, our logistics portfolio also includes interim product storage and associated just-in-time delivery from our logistics center in Nordenham,

Germany. We may also deliver directly from the production location to any processing location abroad, and this includes all import and export documents and certificates.

Financing.

We offer our customers a range of financing options. The most important component in this respect, for manufacturers as well as buyers, is pre-financing, affecting the financial and profit situation of the businesses on both sides by preserving liquidity.

For example, tools.

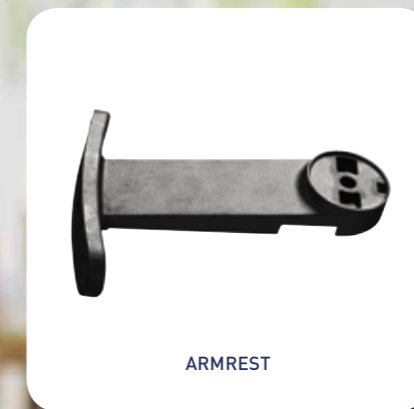


DENTAL CHAIR HEAD SECTION

Medical technology, for example.



COMPONENT FOR OFFICE CHAIR



ARMREST

Furniture industry, for example.

OUR EXPERIENCE IS OF GREAT VALUE. ESPECIALLY FOR YOUR BUDGET.

Satisfied customers.

GÜPA®-TECHNIK provides various products for industrial use. For us, it's mainly about meeting demands with our offer in terms of price and performance. If necessary, we adapt to the individual processes of our customers. So often, long-standing and trusting customer relationships have grown out of projects starting as small orders.

Our skills go way beyond the industries we currently serve. We are constantly expanding our network of qualified suppliers and offer products for both established large-scale industry as well as for specific niche markets – and for you, too.

For example, the sports equipment industry.

For example, marine technology.

We manufacture products such as the following industries:

- Commercial vehicle technology
- Drive technology
- Light industry
- Hardware Technology
- Machinery and plant construction
- Stove and fireplace construction

EVERYWHERE YOU NEED US. AND EVEN FURTHER.

For you on-site.

At the most important production sites all over the world, our experts represent us. For direct contact with our customers, we also maintain our own branches and sales offices. We look forward to a visit from you – in person or via the Internet, at www.guepa-technik.com.

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